



**KERALA MARITIME BOARD**

## **Request for Proposal**

**for the monthly rent for a period of three years on lease basis for the acquisition and operation of the department dredger CSD Chandragiri**

*RFP Document No. : KMB/TVM/ 01 /D1-2397/2022-23*

*Date of Issue of RFP : 16/11/2022*

## **Response to Pre-Bid Queries**

Sl. No.	Name of Bidder	Pg. No./Section in the RFP Document	Conditions as per RFP Document	Comments/ Observations by the Bidder	Response to Queries
1	Cochin Bunkers Pvt. Ltd.	-	-	Will there be any relaxation or preference for MSMEs?	In accordance with the Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 of the Ministry of Micro, Small and Medium Enterprises, Government of India, Micro and Small Enterprises are exempted from having prior experience and annual average turnover specified in the RFP document.
2	Cochin Bunkers Pvt. Ltd.	Pg. No. 5/ Section I – Eligibility Criteria	The applicant shall have Average Annual turnover of at least Rs. 5 Crores during the last three FYs. Also, applicant shall have positive Net-Worth during the last three FYs.	Will the Annual Average Turnover required be reduced to Rs. 2 Crore as the MSMEs are just starting to get opportunities in the market?	In accordance with the Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 of the Ministry of Micro, Small and Medium Enterprises, Government of India, Micro and Small Enterprises are exempted from payment of Tender Fee and Earnest Money Deposit. Such enterprises are required to submit copy of UDHYAM/MSME
3	Cochin Bunkers Pvt. Ltd.	Pg. No. 6/ Section I – Key Details	Tender Fee Rs. 15,000/- (Rupees Fifteen Thousand only) plus applicable taxes. The Tender Fee shall be paid as Demand Draft drawn in favour of “The Chief Executive Officer, Kerala Maritime Board” payable at Thiruvananthapuram.	Will EMD, Tender Fee and Security Deposit be waived/ relaxed for MSMEs?	In accordance with the Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 of the Ministry of Micro, Small and Medium Enterprises, Government of India, Micro and Small Enterprises are exempted from payment of Tender Fee and Earnest Money Deposit. Such enterprises are required to submit copy of UDHYAM/MSME

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			<p>Bid Security Amount/Earnest Money Deposit  Rs. 5,00,000/- (Rupees Five Lakh only)  The EMD shall be paid as Demand Draft drawn in favour of "The Chief Executive Officer, Kerala Maritime Board" payable at Thiruvananthapuram.</p>		Registration Certificate along with their Bid.
4	Lothal Marine Pvt. Ltd.	Pg. No. 6/ Section I – Key Details	<p><b><u>Security Deposit to be submitted by the Successful Bidder upon entering the Contract</u></b>  Rs.1,30,00,000/- (Rupees one crore thirty thousand only) – <b><i>Rs.65,00,000/- as Bank Guarantee and Rs.65,00,000/- as Treasury Deposit</i></b></p>	The Bank Guarantee of Rs. 65,00,000/- and the Treasury Deposit of Rs. 65,00,000/- will lock up significant capital. Is any relaxation possible regarding the same?	The Bank Guarantee and Treasury Deposit amounts are fixed as per relevant Government norms, and hence cannot be changed. However, the successful bidder may submit Security Deposit as equal amounts of Bank Guarantee and Treasury Deposit (as specified in the RFP) or shall submit the full amount of Security Deposit as Bank Guarantee/Treasury Deposit.

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5	Lothal Marine Pvt. Ltd.	Pg. No. 8/ Section II – General Information	-	<ul style="list-style-type: none"> <li>- Was the dredger in operation?</li> <li>- Is the dredger in working condition now?</li> <li>- Are there any mechanical repair works to be done?</li> </ul>	<ul style="list-style-type: none"> <li>- The dredger was in use at the Azhikkal Port.</li> <li>- KMB has prepared an estimate of Rs. 9,87,000/- for making the vessel seaworthy. The successful bidder has to perform all the works mentioned in the estimate for making the dredger operational. However, the cost for the same will be adjusted against the payment to the bidder.</li> <li>- Mostly repair works. Repair of oil cooler, general maintenance of engine, over water steel renewal, etc., included. All works shall be performed under the direct supervision of the Engineer, Kerala Maritime Board.</li> </ul>

**Chief Executive Officer  
Kerala Maritime Board**